

Top 100 Financial Advisers

Position	Company name	In 2007 list?	Website	£ - Relevant turnover	Fees %	Firm size	Sales size	Branches	Appointed reps	% investment business	% Pension business	% protection business	% Mortgage business
1	Sesame Ltd	Y	www.sesame.co.uk	£300,000,000	N/A	500	7500	4	3000	22	19	20	37
2	Openwork Ltd	Y	www.openwork.uk.com	£294,801,000	0	356	1057	0	949	53	27	12	6
3	The Money Portal	Y	www.batesonline.com www.millfield-partnership.co.uk	£185,000,000	18	350	1907	15		50	30	10	10
4	Barclays Bank	Y	barclays.co.uk/financialplanning/	£160,000,000	0	1200	900	5	0				
5	HSBC Group	Y	www.hsbc.co.uk	£159,670,000	2	1834	1234			92	4	4	0
6	Hargreaves Lansdown	Y	www.hargreaveslansdown.co.uk	£120,300,000*	0	648	119	0	0	100	0	0	0
7	The Tenet Group	Y	www.tenetgroup.co.uk	£120,000,000	9	282	5350	2	626	51		28	16
8	Smith & Williamson Fin Services	Y	www.smith.williamson.co.uk	£104,000,000	76	605	300	12	0	98		2	
9	Positive Solutions (Fin Services)	Y	www.thinkpositive.com	£97,963,000	5	1602	1598	987	1	56		11	28
10	AWD Group Plc	Y	www.awdplc.com	£97,137,000	2	952	376	22		25	30	10	20
11	Personal Touch Ins Services	Y	www.personaltouchfs.com	£90,000,000		190	2090			7	5	26	50
12	Intrinsic Financial Planning Ltd	Y	www.intrinsicfs.com	£90,000,000	0	120	1560	1	248	12	18	38	28
13	Lighthouse Group	Y	www.lighthouseifa.com	£82,000,000	20	1080	870	10					
14	Towry Law Financial Services Ltd	Y	www.towrylaw.com	£50,000,000	100	203	198	17	0	98		2	0
15	Burns-Anderson plc	Y	www.burns-anderson.co.uk	£45,000,000	1	64	480	0	213	33	30	11	18
16	Thinc Group	Y	www.thincdestini.com	£44,100,000	0	1030	700	117	18				
17	UBS Wealth Management (UK) Ltd	Y	www.ubs.com/lac	£40,000,000	50	93	89	8	0				
18	Origen		www.origenfs.co.uk	£32,000,000		410	130	10		40	55	4	1
19	Alexander Forbes Fin Services	Y	www.alexanderforbesfs.co.uk	£31,600,000	16	135	130	3	2	10		20	0
20	The RBS Group IFA	Y		£30,000,000	2	300	152		0	70	10	20	0
21	The On-Line Partnership Ltd	Y	inpartnership-national.co.uk	£30,000,000	0	65	500	3	185	30	30	0	25
22	Savills Private Finance Ltd	Y	www.spf.co.uk	£30,000,000	80	13	10	31	0	5		5	85
23	Grant Thornton UK LLP	Y	www.grant-thornton.co.uk	£27,531,000	100	117	112	36	0	0		0	0
24	Skipton Financial Services Ltd	Y	www.skiptonfs.co.uk	£26,707,000	0	313	123	0	1	95	4	1	0
25	Mercer Human Resource Consulting	Y	www.mercerhr.com	£26,000,000	40	64	63	40	0	0		0	0
26	Independent Financial Strategies	Y		£25,900,000	1	35	13	3	1	52	29	8	11
27	IFG Group	Y	www.ifg.co.uk	£25,000,000	55	234	51	6	0	95			
28	Foster Denovo Limited	Y	www.fosterdenovo.com	£22,000,000	5	242	115	12		20	55	14	10
29	BestInvest	Y	www.bestinvest.co.uk	£21,000,000	50	15	12	0	0	90		3	3
30	Evercore Partners Ltd	Y		£20,188,000	76	28	18	1	0	100	0	0	0
31	Park Row Associates Ltd	Y	www.parkrow.co.uk	£20,000,000	8	85	250	17	0	24	27	27	20
32	The Clarkson Hill Group	Y	www.theclarksonhillgroup.com	£18,000,000	6	68	354	13	1	30	32	22	15
33	Aquila Financial Management Ltd	Y		£18,000,000	30	11	11	0	0				
34	Berkeley Morgan Group Ltd	Y	www.berkeleymorgan.co.uk	£16,500,000	1	21	20	10	2	0		0	0
35	Heath Lambert Consulting Ltd	Y	www.heathlambert.com	£16,000,000	51	160	6	12	0	10	70	20	0
36	Jelf Financial Planning Ltd	Y	www.jelfgroup.com	£15,893,000	1	162	58	43	0	21	63	11	4
37	Wesleyan Financial Services Ltd	Y	www.wesleyan.co.uk	£15,000,000	1	276	265	1	2				
38	The Whitechurch Network	Y	www.whitechurchnetwork.com	£15,000,000	2	30	4	1		25	25	25	20
39	PSFM Ltd	Y	www.psfm.com	£15,000,000	21	155	66	12	0	50	40	10	0
40	London & Capital plc	Y	www.londonandcapital.com	£15,000,000	100	6	4	0	0				
41	Lawrence Scofield & Co Ltd	Y		£14,000,000	5	6	6	0	0				
42	Co-Operative Bank Fin Advisers	Y	www.cbfa.co.uk	£14,000,000	5	133	127	0	0	85		15	0
43	Cavanagh Financial Management	Y	www.cavanagh.co.uk	£14,000,000	21	219	80	13	3	35	50	8	5
44	Baigrie Davies & Company Ltd	Y	www.baigriedavies.co.uk	£14,000,000	14	18	18	7	7	18		79	3
45	Armstrong Watson	Y	www.awfinancialplanning.co.uk	£14,000,000	90	22	21	15	0				
46	Panmure Gordon (Broking) Ltd	Y	www.durlacher.com	£13,600,000	1	23	22	0	0				
47	Mint Financial Services Ltd	Y	www.mintzone.co.uk	£13,100,000	5	235	231	9	111	45		25	25
48	Pantheon Group	Y	www.pantheongroup.co.uk	£13,000,000	6	105	43	9		47	40	10	3
49	Pension & Financial Consultants	Y	www.pfc.co.uk	£12,860,000	6	15	15	0	0				
50	Financial (Standard Fin Group)	Y	www.financial.ltd.uk	£12,500,000	10	45	330	1		35	35	10	10

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51	BDO Stoy Hayward Inv Man	Y	www.bdo.co.uk	£12,500,000	68	84	79	4	0	95		5	0
52	Torquil Clark plc	Y	www.tqonline.co.uk	£12,000,000	6	107	22	1	3	40	46	10	2
53	Cricket Hill Financial Planning Ltd	Y		£12,000,000	1	10	9	0	2				
54	Mattioli Woods P L C	Y	www.mattioli-woods.com	£10,830,000	51	155	23	1	0	1	98	1	0
55	Chartwell Group	Y	www.chartwell.co.uk	£10,400,000	8.5	79	17	3		45	44	4	6
56	Key Retirement Solutions Ltd	Y	www.keyrs.co.uk	£10,000,000	21	145	66	0	0	0	0	0	100
57	Orbit Benefits Ltd	Y	www.orbitbenefits.com	£9,700,000	12	18	16	0	0	90		10	0
58	Oval Financial Services Ltd	Y	www.theovalgroup.com	£9,690,000	16	82	77	16	3	85		10	5
59	Wilfred T Fry (Personal Fin Plan)	Y	www.thefrygroup.co.uk	£9,200,000	20	21	20	4	0	90		5	5
60	Citygate Money Managers Ltd	Y	www.citygategroup.co.uk	£9,000,000	10	21	21	0	4	80		10	10
61	Ashley Law Ltd	Y	www.ashleylaw.co.uk	£9,000,000	6	73	72	78	0	0		0	0
62	P I F C Consulting plc	Y	www.pifc.com	£8,900,000	47	11	10	1	0	80		20	0
63	Proact Financial Ltd	Y	www.proactfinancial.co.uk	£8,120,000	10	25	25	15	1	0		0	0
64	Chelsea Financial Services plc	Y	www.chelseafs.co.uk	£8,000,000	0	14	1	1	0	95	5	0	0
65	Vantis Financial Management Ltd	Y	www.vantisplc.com	£7,500,000	76	72	28	17	0	50	28	10	10
66	Kellands Bristol Ltd	Y	www.kelland.co.uk	£7,350,000	15	15	14	8	0	0		0	0
67	Julian Harris Financial Consultants	Y		£7,300,000	10	20	20	1	7	30		30	30
68	Morgans Ltd	Y	www.themorgangroup.co.uk	£7,200,000	1	95	35	4	1	10	40	10	10
69	First Trust IFA Ltd	Y	www.firsttrustbank.co.uk	£7,158,384	2	47	45	2	0	48		52	0
70	HFM Columbus Group Holdings Ltd	Y	www.columbus-ifa.co.uk	£6,823,303	11	54	21	2		67	24	3	5
71	Helm Godfrey Partners Ltd	Y	www.helmgodfrey.com	£6,700,000	7.5	63	35	9	1	26	56	9	1
72	Francis Townsend & Hayward	Y	www.francistownsend.co.uk	£6,500,000	50	6	6	2	0	0		0	0
73	Medical Money M'ment Group	Y	medicalmoneymangement.co.uk	£6,280,541	1	37	37	7	0	53		15	7
74	Premier Financial Protection Ltd	Y	www.pfpifa.co.uk	£6,200,000	6	39	46	3	3	30	28	25	11
75	R P & C International Ltd	Y	www.rpcint.co.uk	£6,000,000	50	11	11	0	0				
76	Newell Palmer Partnerships Ltd	Y		£6,000,000	1	70	23	4	3	65	20	10	5
77	P I Financial Ltd	Y	www.pi-fa.co.uk	£5,938,211	6	95	85	23	13	27	35	21	15
78	Liberty Financial Consultants Ltd	Y		£5,925,000	1	79	79	9	0	0		0	0
79	Eden Personal Financial Planning Ltd	Y		£5,850,000	1	70	69	7	0	0		0	0
80	Yorkshire Investment Consultants Ltd	Y		£5,700,000	14	30	30	2	3	90		9	1
81	P K F Financial Planning Ltd	Y	www.pkf.co.uk	£5,700,000	30	41	38	23	0	0		0	0
82	Numis Securities Ltd	Y		£5,500,000	1	102	102	0	0				
83	B I B Darlington Ltd	Y	www.bibinsurance.co.uk	£5,500,000	3	7	7	0	2				
84	Buckles Investment Services Ltd	Y	www.buckles.ltd.uk	£5,442,566	1	122	48	1	1	53	27	12	6
85	NHFA Ltd	Y	www.nhfa.co.uk	£5,200,000	3	63	52	0	0	71		21	8
86	Seymour Pierce Ltd	Y		£5,000,000	10	59	57	1	0				
87	Rowan Dartington & Co Ltd	Y	www.rowan-dartington.co.uk	£5,000,000	30	54	52	5	0				
88	M2 Financial Ltd	Y	www.m2financial.co.uk	£5,000,000	50	30	30	3	0	69		17	12
89	James Brearley & Sons Ltd	Y	www.jbrearley.co.uk	£5,000,000	90	32	29	8	0				
90	City Asset Management plc	Y		£5,000,000	76	51	3	2	1	75	20	5	
91	Chesham Insurance Service Ltd	Y	www.chesham-insurance.co.uk	£5,000,000	1	10	10	1	1				
92	Rowan & Co Capital M'ment plc	Y	www.rowanplc.com	£4,850,000	77	31	26	4	1	0		0	0
93	Investors Planning Associates Ltd	Y	www.investorsplanning.co.uk	£4,800,000	5	44	44	25	1	80		5	15
94	Pearson Jones plc	Y	www.pearson-jones.co.uk	£4,750,000	50	43	41	8	0	0		0	0
95	Chadney Bulgin	Y	www.chadneybulgin.com	£4,600,000	6	51	25	3	3	19	28	15	35
96	Regent IFA Services Ltd	Y	www.regentorg.com	£4,500,000	7	23	23	3	1	60		25	15
97	Alan Steel (Asset Management) Ltd	Y	www.alansteel.com	£4,500,000	6	40	9	0	0	60	38	2	0
98	Godfrey Pearson Ltd	Y		£4,400,000	1	75	55	4	1	20	25	35	10
99	Greystone Financial Services Ltd	Y	www.greystonefs.co.uk	£4,363,729	10	32	32	1	1	0		0	0
100	Berkeley Burke & Co Ltd	Y	www.bbgroup.co.uk	£4,250,000	40	28	28	2	5	0		0	0